Brazilian Lottery, Bingo and Scratch Card Games - A Short Guide to Draw-Based Gambling in Brazil



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ENV Media analyzes the **lasting appeal** of **lotteries** in Brazil. Driven by popular favorites like Mega-Sena, we see a revival of online bingo, scratch cards and instant-win games.

Regulatory updates in 2025 are likely to improve accessibility, transparency and oversight, as well as opening up to landbased gaming facilities.



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Lottery Market Overview

Popularity of lotteries in Brazil

49% of Brazilian gamblers believe the lottery is the **fairest form** of wagering

Caixa Lotteries
alone are expected
to surpass R\$ 25
billion in annual
sales for 2024

At least **6 million**people in Brazil play
the lottery more or
less regularly



8 billion tickets will be sold this year alone, not counting online (offshore) lotteries Nation-wide

Lotteries: preferred
for big jackpots and
trust in institutional
backing



6 state and **4 city** lotteries are also active as of 2024



Lottery Market Overview



Monthly spending on lottery games

On average, players spend **R\$65 monthly**, primarily

on **Mega-Sena** and the **Federal Lottery**

The average active player buys just under **3** lottery tickets per month

Most Popular Lottery Games











Bingo and Scratch Cards Revival



<u>Bingo</u>

Still widely popular, transitioning into digital formats. It attracts a broad audience due to its social nature and ease of play



Potential for growth in both physical and online spaces due to regulatory updates

Scratch Cards & Instant Win Games

Rapidly growing in popularity due to their simplicity and instant-win format





Digital platforms have made these games more accessible to a wider audience



Future Outlook

Online growth potential

Digital expansion via gaming websites and mobile apps make **lotteries** and **instant-win games** more **accessible.**



Ongoing regulation impacts the market

Under pressure from global competition, Brazilian lotteries got the attention of legislators. Improved oversight and **new licensing** standards aims to channel consumers to local gaming outlets and ensure a **stable market**.



Revenue Impact

Lotteries and bingo games have even more potential to support public projects, education and healthcare. **Optimizing** the evergreen **lottery market** can provide substantial and ongoing **tax contributions.**



